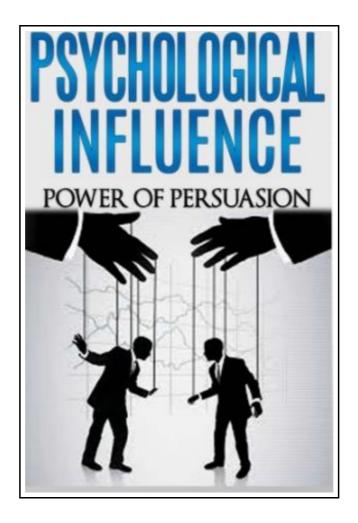
Psychological Influence: Power of Persuasion



Filesize: 6.22 MB

Reviews

This ebook is very gripping and fascinating. Sure, it is engage in, nevertheless an amazing and interesting literature. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Ms. Ora Buckridge)

PSYCHOLOGICAL INFLUENCE: POWER OF PERSUASION



Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Almost everyone can admit that at one time or the other, they have been tricked or pushed into something because of naivety or the power of influence. For whichever motive, we have been an easy target for the pitches of fundraisers, peddlers and operators of one type or the other. While some of these people have good motives, a few of them may have dishonorable intensions. This opens up the debate on the issue of compliance and the factors that can cause you to say yes to another person because of the techniques and language that they use to convince you. If you have been keen enough, there is a certain way in which a request is stated if it is to be successful. A slight alteration may see the request rejected. Social psychologists have researched intensely on the psychology of compliance. Some of these studies have included laboratory experiments while others have involved field experiments where real people have been interviewed to shed light on the power of persuasion. There are principles that influence the tendency to say yes to a request. Knowing these principles and how they work is instrumental if you are to excel in the discipline of persuasion. Contrary to what many people believe, the psychology of influence is a preserve of the elite and a certain section of the society. The truth is that we all need to learn on how to harness the power of persuasion. This is because our daily lives revolve around bargains of one sort or the other. In the same way, we fall victim to the persuasions of other people at least to some degree...



Read Psychological Influence: Power of Persuasion Online Download PDF Psychological Influence: Power of Persuasion

You May Also Like



Talking Digital: A Parent's Guide for Teaching Kids to Share Smart and Stay Safe Online

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book. It is time for the digital talk. Today, kids are growing up in a wired world. Their...

Read ePub »



No Friends?: How to Make Friends Fast and Keep Them

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Do You Have NO Friends? Are you tired of not having any...

Read ePub »



History of the Town of Sutton Massachusetts from 1704 to 1876

Createspace, United States, 2015. Paperback. Book Condition: New. annotated edition. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. This version of the History of the Town of Sutton Massachusetts...

Read ePub »



Never Invite an Alligator to Lunch!

Lucky Me Publishing, LLC, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. NEVER Invite an Alligator to Lunch! delivers a fun,...

Read ePub »



Learn em Good: Improve Your Child s Math Skills: Simple and Effective Ways to Become Your Child s Free Tutor Without Opening a Textbook

Createspace, United States, 2010. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. From a certified teacher and founder of an online tutoring website-a simple and...

Read ePub »



Readers Clubhouse Set a a Truck Can Help

Barron s Educational Series, United States, 2006. Paperback. Book Condition: New. 229 x 145 mm. Language: English . Brand New Book. This is volume eight, Reading Level 1, in a comprehensive program (Reading Levels 1

Read eBook »



The Story of Anne Frank

DK Publishing, United States, 2002. Paperback. Book Condition: New. American.. 229 x 147 mm. Language: English . Brand New Book. Thirteen-year-old Anne Frank went into hiding from the Nazis with her family in 1942. Read

Read eBook »



A Summer in a Canyon (Dodo Press)

Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Kate Douglas Wiggin, nee Smith (1856-1923) was an American children s author

Read eBook »



Polly Oliver's Problem: A Story for Girls

The Wildhern Press, United Kingdom, 2008. Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Kate Douglas Wiggin was an American children's author and educator.

Read eBook »



The Diary of a Goose Girl (Illustrated Edition) (Dodo Press)

Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. Claude A Shepperson (illustrator). Illustrated. 229 x 152 mm. Language: English. Brand New Book ***** Print on Demand *****.Kate Douglas Wiggin, nee Smith (1856-1923) was

Read eBook »